

# Northrop Grumman and AbilityOne Networking Event

**MVLE**



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- Founded in 1971, MVLE is a 501 (c) 3 private not for profit job development agency headquartered in Springfield, VA.
- MVLE has been providing services to the Federal government through AbilityOne since 1998, only AO provider to participate in the Department of Defense's Mentor-Protégé program.
- MVLE has developed capabilities in the following areas:
  - Custodial
  - Food Service
  - Mail
  - Document management
  - Security Services
  - Hospitality Industry support
  - Administrative Support
  - Warehouse Management
- Northrop Grumman serves as MVLE's mentor and DCMA is the Sponsor.
- Developed a successful model and program to hire wounded warriors.

## Northrop Grumman Signs Mentor-Protégé Agreement with MVLE



In a ceremony held on August 30, 2010 members of the Virginia State Assembly, including Senator George Barker and U.S. House of Representative member Gerry Connolly, watched as Northrop Grumman signed a U.S. Department of Defense mentor-protégé agreement with [MVLE](#)—a non-profit organization that provides jobs and training for people with disabilities.

This is the first ever mentor-protégé agreement between a prime contractor and an AbilityOne service provider. Northrop Grumman established this relationship to assist MVLE in its development of federal contracting opportunities and infrastructure development that will help provide more employment opportunities for people with disabilities. The program is designed to go beyond the development of contracting activities by allowing people with severe disabilities to become gainfully employed.

# What being a Protégé has meant to MVLE

- MVLE has had an opportunity to interface with one of the most dynamic companies in the United States
- Being a NGC protégé has allow MVLE to have access to key small business and contracting specialists within the Department of Defense
- MVLE has been given unlimited access to the George Mason University PTAC for training
  - Participate in the TUCK School of Business Minority Leadership Program at Dartmouth
  - Attended various conferences, trade shows and seminars sponsored by NGC
  - One-on-one Training from George Mason Enterprise Center
- MVLE is working closely with NGC and its' partners to develop potential contracting opportunities

# What being a Protégé has meant to MVLE



- NGC has provided or is in the process of training MVLE in the following areas:
  - Six Sigma
  - ISO 9001
  - Proposal Writing
  - Subcontracting
  - Working with capture managers
- MVLE is working closely with Northrop Grumman and its' partners to develop potential contracting opportunities
- During the past year, MVLE has worked on two proposals with
  - Northrop Grumman's Technical services MRAP (Mine Resistant Ambush Protected) and JNMF (Joint National Maintenance Facilities).
  - Northrop Grumman's Information Systems Sector has contracted with MVLE to perform Document Management Services
- MVLE's Working Warriors program supported by NGC's Operation Impact for Wounded Warriors

# Why Northrop Grumman Corporation?



- MVLE has had a 10 year relationship with Northrop Grumman Corporation (NGC) which in part was initiated by a consumer's father
- MVLE has had prior working relations on several projects for NGC and has received considerable support
- Five years ago, the idea was suggested that MVLE investigate the potential of becoming a protégé to NGC
- The long process was complicated by the fact that MVLE did not manufacture any products or have any intellectual property
- A Mentor-Protégé Program was developed for a two year plan which would improve MVLE's infrastructure and capabilities
- MVLE became a protégé under NGC with support of it's four sectors

# Points Of Contact

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